

CHARLES W. ERVIN

Cartoons by J. F. HART



Dear reader
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1914
YOU

are one of those who work to get a living. It will, therefore, PAY you to read this little book. It matters not what sort of work you do, this book will show you how you can get the best there is in life. The best of houses, the best of food, the best of clothing, the best of everything that makes a man or woman an up-standing human being with no fear of the future and absolute security in the present. All this you CAN get. Reads BIG, doesn't it? But it is nothing like as BIG as you are. Without you there could not be ANYTHING. With you there is EVERYTHING. You till the soil and bring forth food for all the dwellers in the land. You mine the coal and ore. You smelt the ore and pour the molten metal into varied shapes. You take the metal and, with skillful hands, fashion a myriad of marvelous machines, These machines guided by your deft fingers, change the raw material into the finished product. You have blazed a thousand trails from Ocean to Ocean and from the Tropic South to the Frozen North. You, upon these trails, have laid the rails along which, to and fro, are carried the products of your skill and toil. You, with muscles of iron feed the greedy flames with coal and let loose the stored energy of ages to create the steam that drives over mountain and plain and through tunneled rock the giant engines that move a mass of a thousand tons as if it had the fairy lightness of a butterfly's wing. You, with steady nerve and watchful eye, guide, over these rails that you have made and laid, these great machines that your brain and brawn have built. Millions of you, since the first man from the Old World placed his foot upon the soil of the New, have toiled and with giant strength forced, from the iron grasp of Nature, riches that make the fabled wealth of ancient kings seem but the sorry contents of a beggar's purse.

You have built and are building every hamlet, village, town and great city. Nothing that man uses but is the work of your brain and hands. The torch of knowledge handed from man to man your toil has kept aflame. But for you science and art could not have been. Without you they could not flourish. CIVILIZATION—it is YOU. Look upon what YOU have done as pictured by the artist's pencil and then turn and read what has been YOUR reward.



CIVILIZATION

YOU who work to get a living don't need any juggler with figures to tell you about your wages—your salary—your reward for what you do.

You have inside information about this. You KNOW how much or how little your wages will buy. You find it out when you pay rent. When you pay for food. When you pay for clothes. When you pay for coal. When you pay for all the things that you must have merely to exist. You know how little you can afford to spend for pleasure. You know how you have to do without things you should have—the things to which you are entitled—that you may put aside a little for the days of illness and of old age. You know that your life is made up mostly of toil, toil, toil and pay, pay, pay. Some of you get a little more wages—a little more salary—than others. None of you get a LIVING WAGE. And you, and only you, by your labor, have built the world in all its beauty and glory. A LIVING WAGE is a wage that will buy the BEST of everything that your labor has produced. Not only the best of everything to protect and nourish the body. We give that to the beasts that we harness to our wagons. But the best of everything that nourishes the mind and gives pleasure to the senses. A wage that will allow you to give those dependant upon your labor that fullness and richness of life to which they are entitled. A wage so large that you will not have to send your children to the factory when they should be in the school or on the playground. A wage so large that you will not have to rob your own flesh and blood of the things to which they are entitled by the right of life itself. A wage so large that it removes all fear of the time of illness and age that comes to all. None of you who work to get a living get such a wage. All of you could get such a wage. Look at the picture the artist has drawn of your reward for all that you do—for all that you have done. Ask yourself whether your wage does not prove that the picture is a true one. Ask yourself WHY you who do so much get so little. Then turn to the next page. It answers your question.



J. F. Hart

YOU who do so much and get so little in return are told, by some mis-named "wise men-" that you do this because you do not THINK.

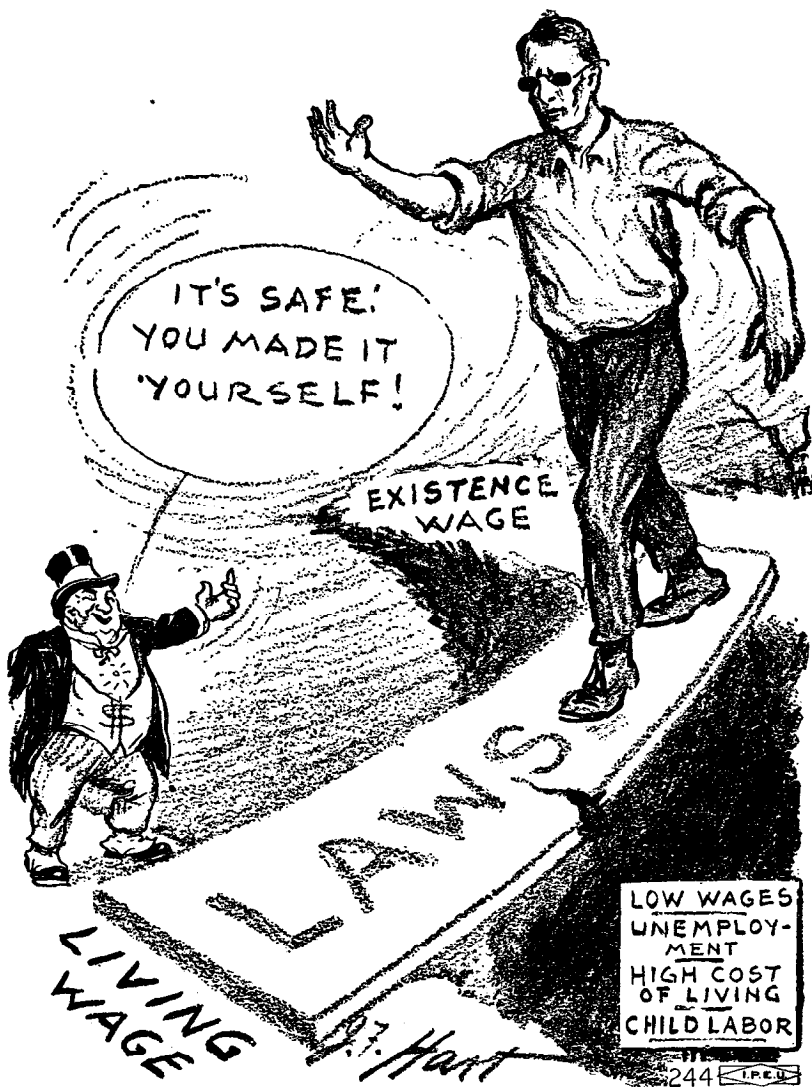
This is not true. Thought always comes before the act. It may be that what you do is against your own interests. Against the interests of those near and dear to you. This does not prove that you have not thought. It does prove that you believe certain things to be true that are false. That upon these you have formed thoughts that have caused you to ACT against your own interests. You have been busy trying to get a living. In trying to get this living you have changed the face of the earth. Have produced wealth undreamt of in the past. While you have been busy doing this, a small group of cunning men have been busy also. Busy doing you. This group knows your ability. Knows what you have done. Knows what you are doing. Know that they cannot stop you THINKING. Therefore know that they must control your THOUGHTS. Know that if they can do this they can get you to act in THEIR interests. Know that there is only one way to control your thoughts. Know that way is to control the sources from which you get information. Know they can rule you only if they can fool you. They, therefore, seek to control what you are taught in school; what you read in newspaper or book, what you hear from platform or pulpit. Nothing is too sacred for them to defile. No depth too low for them to plumb. It is their aim to make you think thoughts against those who happen to be of a different religious belief from you. Against those who happen to be of a different race. They know that they must DIVIDE you if they would continue to rule and rob you. Divide you in religion. Divide you in politics. Divide you in shop. They know that DIVIDED you lose. That UNITED you can get anything you want. You have been warned many times against the men who sought to divide you. Told what would happen if you did divide. And it has happened. Look at the picture and see how these cunning men control your thoughts. Then turn and read how they get you to act in their interests.



YOU are governed by LAW and you make all the laws. These laws govern you at your work.

Govern your relation to those for whom you now work. All laws are about you and the things you make. Just the moment men and women gather into a group there must be laws, must be rules. That the many work to fatten the few is not the fault of law. It is the fault of the kind of laws. If the many make laws in the interest of the few it means leanness of life for the many and fatness of life for the few. We have said that you make all the laws. Here's the proof. If sixteen million votes are cast at the election, more than fourteen million of them will be cast by you who work to get a living. So you see that you have the deciding voice in who shall be chosen to make the laws; to pass upon the laws and to see that they are put into practice. You have the power to make those elected do what you want them to do. Have you used this power in your own interests? You have inside information as to this. Why, having this power, have you not used it? You must have a reason. We have already shown you that those who tell you it is because you do not think, say that which is not true. Those who say that you have not the ability to govern yourself also state that which is false. You have proven your ability in every field of human effort. The first picture in this book proves what you have done. What is the reason then? Here enter the few cunning men. Most of the information upon which you base your thoughts come from the sources that these men control. Most of your thoughts, therefore, cause you to elect men to make laws in the interest of those for whom you work, in place of making laws in your own interests. You will not do this much longer.

A dwarf with low cunning may fool a giant busy with his task, but when the giant finds out HOW he has been fooled the dwarf had better get out of his way. Look at the picture and see what happens when you try to cross from an EXISTENCE WAGE to a LIVING WAGE on a plank of laws made in the interests of the few. Then turn, read and look what will happen when you—the GIANT—cease to think the thoughts that the dwarf wishes you to think.



IT'S SAFE!
YOU MADE IT
YOURSELF!

EXISTENCE
WAGE

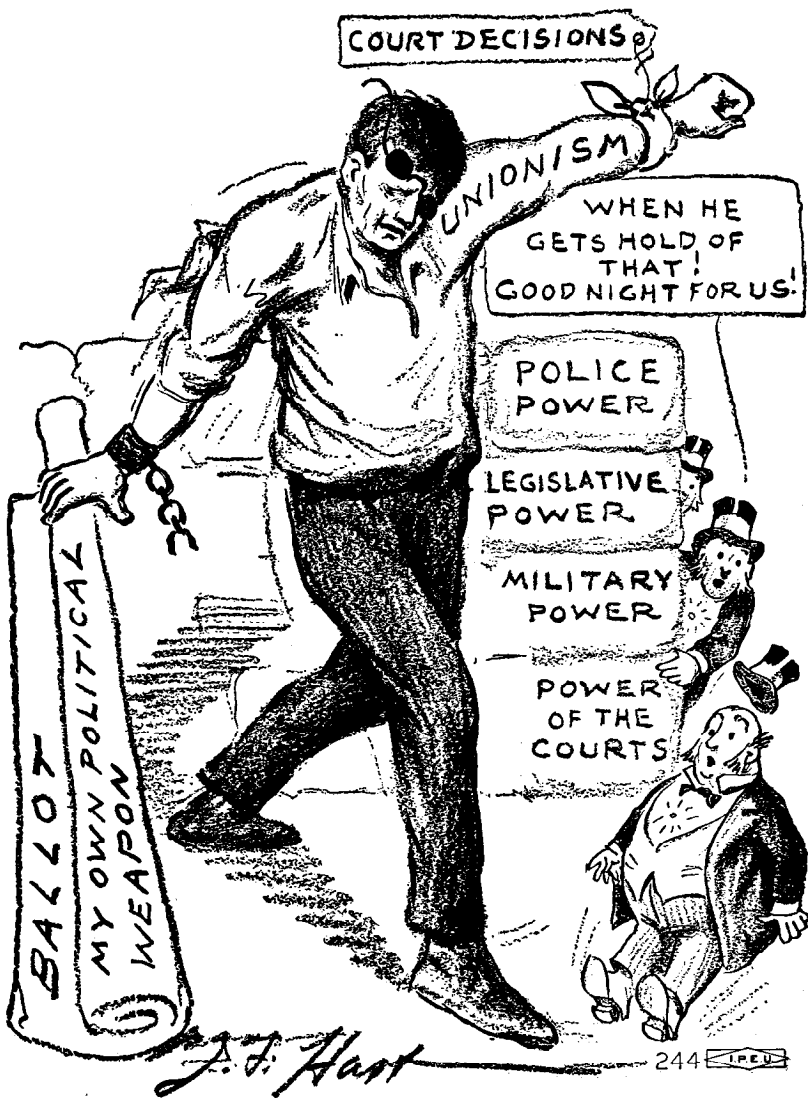
LAW

LIVING
WAGE

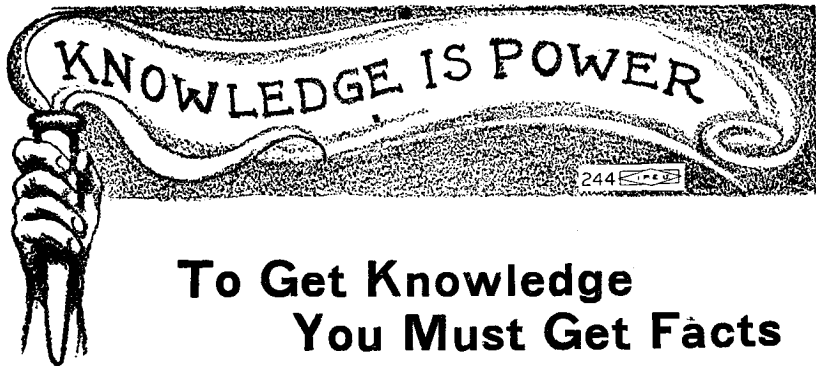
LOW WAGES
UNEMPLOY-
MENT
HIGH COST
OF LIVING
CHILD LABOR

D. J. Hart

YOU the giant, are going to do two things when you find out how the dwarf with low cunning has fooled you. Fooled you only by controlling the sources of information on which you base your thoughts. You are going to ORGANIZE YOUR POWER—going to get together—on the farm, the railroad; in the mill, mine, store, school, everywhere that men and women work together. You are going to do this because you are going to understand that, alone, you can get but little, while together you can get everything. Your motto is going to be—UNITED WE CAN LIVE—DIVIDED WE CAN ONLY EXIST. You are going to understand that the injury of one man or woman who works to get a living is the injury of every man and woman. Already over three millions of you are joined in Unions. The balance of you are going to join with them. You are going to force the employers to give you better wages, better conditions, shorter hours. But you're not going to be satisfied with only these. You're going to demand the BEST OF EVERYTHING BECAUSE YOU MAKE EVERYTHING. Those for whom you work are going to try to prevent you from getting what belongs to you. They are going to use the laws against you. Are now using them against those already joined in Unions. They are using the legislator—the judge—the police power—all the power that you by your votes have placed in their hands. But you are going to do something that will stop this. You are going to ORGANIZE YOUR POLITICAL POWER. Going into politics. Your own politics and not your employers. Going to elect men and women to repeal laws made in the interest of the few. Going to elect men and women to make laws in your interests. Already nearly a million of you have voted together to elect men and women to make laws in your interest. The balance of you are going to join with them. Going to think thoughts based on facts and, therefore, going to vote in your own interest. Look at the picture that the artist has drawn of what will happen when you find out how to use your political arm to free your industrial arm. Look how the dwarfs are making for cover. Then turn and read about the party that has been formed to enable you to secure a real LIVING.



YOU have been told, for many years, many tales by many politicians. Been told how they have looked, are looking and will look after your interests. This party tells you that you must look after your own interests. Here is what it says—“We believe every man and woman who works to get a living should get it. We believe a living means the best of everything. The best for you and the best for your loved ones. We who work are opposed to “dividing up” with those for whom we now work. We believe that the best way to get the things to which we are entitled is to organize every man and woman who works into a political party, whose purpose is to elect men and women to every office of the government, pledged to use all its powers in the interests of those who work, and subject to recall from office if they fail to carry out the orders of those who elect them. We believe that the Declaration of Independence proclaimed a great truth when it announced to the world that the only reason for government was to secure the life and liberty of those who live under it. We believe that life and liberty mean only one thing—the best of everything. We believe that the Declaration also stated the truth when it told the people that, whenever any government failed to give the people such life and liberty, it was the right of the people to change it and form a government that would enable them to get those things to which they are entitled. We believe that the only way for the people of this country to get life and liberty is to put the Declaration into practice by using all the powers of government to get the ownership of the things with which we work—the mills, the mines, the railroads, everything that our labor has created. We believe that the most efficient—the most peaceable way—to get ownership of these things is to use the power of the law—the government. We know that the few who now own what the many have made—the few for whom the many toil—own them because they control the government. This is what the Socialist Party says to you. Those who live off your toil tell you it says quite different. There’s a reason. A very good reason for them. They know that if you get facts you’ll think thoughts that will make you act in your own interests. We’ve given you a few facts on a few pages. Get more. On the opposite page will be found a list of books where you can find them. Let’s get wise, get together and get a real **LIVING.**



To Get Knowledge You Must Get Facts

HERE ARE SOME

YOU AND YOUR JOB—Sandburg	5 cts.
\$2,000 A Year—Warren	5 cts.
MENTAL DYNAMITE—Kirkpatrick	5 cts.
INTRODUCTION TO SOCIALISM—Richardson	5 cts.
WASTING HUMAN LIFE—Simons	10 cts.
LIFE AND DEEDS OF UNCLE SAM—Ameringer ...	10 cts.
THE QUESTION BOX—QUESTIONS ANSWERED— Eastwood	10 cts.
THE SOCIALISTS—Who They Are and What They Stand For—Spargo	10 cts.
THE TRUTH ABOUT SOCIALISM—Benson	25 cts.
SOCIALISM SUMMED UP—Hilquitt	25 cts.

These are just a few. There are many others. Any Socialist can get them for you.

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SLAVERY AND NIGHT. THE
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FREEDOM AND LIGHT. CAPITALIST
PARTIES GUNNINGLY CONTRIVE TO DI-
VIDE THE WORKERS ON DEAD ISSUES.
THE SOCIALIST PARTY IS UNITING
THEM UPON THE **LIVING** ISSUE.”—

Eugene Victor Debs.

Information about Socialism and the Socialist Party, will gladly be furnished at the office of the Socialist Party, New York County, 239 East 84th Street. Telephone 3586 Lenox.

If you desire to join the Socialist Party, fill out this blank and mail it to 239 East 84th Street.

The undersigned wishes to join the Socialist Party. Kindly furnish necessary information.

Name

Address



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